



INDONESIAN VEGETABLE OILS

Indonesia Palm

RSPO and ISCC palm oil derivatives from Indonesian refineries, documented from tank farm to bill of lading.

Trading desk built for certified and bulk palm oil.

Indonesia Palm is headquartered in Jakarta Selatan, coordinating refinery allocation, sampling, and export documentation for mixed-volume buyers across Asia and Europe.

2018

FOUNDED

17

EXPORT MARKETS

180k MT

ANNUAL
THROUGHPUT

6

ACTIVE PRODUCT
LINES

OUR STORY

From Jakarta contracts to refinery tanks.

Indonesia Palm was founded in 2018 by traders with backgrounds in vegetable oil refining and export documentation. We started with conventional RBD olein flexitank programmes and quickly added RSPO segregated lines as brand owners tightened sustainability requirements.

Today we hold allocation across Sumatra and Java refineries, run ISCC EU biodiesel olein parcels, and ship crude palm oil vessel lots from Dumai. Our desk structures contracts that mix certified and conventional volume under one counterparty.

Jakarta handles sales, contracts, and sustainability paperwork. Loading coordination runs through Dumai, Belawan, and Jakarta tank farms with survey attendance and retained composite samples on every parcel.



HOW WE WORK

Standards behind every parcel.

Published specifications

FFA, IV, colour, and physical parameters stated on the contract and certificate of analysis before loading.

Traceable supply

RSPO, ISCC EU, and ISPO scopes documented with credit transfers and mill lists where required.

Loading discipline

Surveyed stuffing, weight certificates, and retained samples on vessel, flexitank, and bagged parcels.

Long-term programmes

Quarterly and annual volume contracts with named refinery allocation rather than spot-only dealing.

Three berths, one export desk.



Dumai

CPO AND VESSEL OLEIN

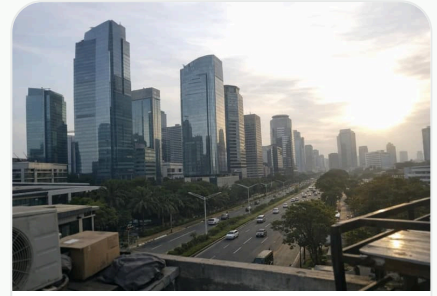
Sumatra refinery cluster with deep-draft berths for 3,000 MT crude palm oil and ISCC biodiesel olein parcels.



Belawan

FLEXITANK AND BULK OLEIN

Medan corridor loading for RBD olein flexitanks and stearin bags with fast turn to Malacca Strait routes.



Jakarta

FOOD-GRADE AND PKO

Java tank farms and flexitank stuffing for RSPO segregated olein and refined palm kernel oil programmes.

How an export lot moves.

01

Contract

Specs, certification scope, incoterms, and loading port agreed against refinery tank allocation.

02

Sampling

Composite samples drawn pre-load with FFA, IV, and colour logged on the certificate of analysis.

03

Loading

Vessel, flexitank, or bagged stearin stuffed under survey with weight and quality certificates issued.

04

Documentation

Bill of lading, origin, sustainability declarations, and RSPO or ISCC credits released with the parcel.

Our products

Crude and refined palm oil lines with published specs, certification scopes, and incoterms.



Crude palm oil (CPO)

Conventional

Oleochemical

ISPO

Halal (BPJPH)

ISO 22000

Crude Palm Oil (CPO)

Bulk vessel crude palm oil from Sumatra refineries with published FFA, DOBI, and moisture limits for refinery and oleochemical feed.

FREE FATTY ACID (FFA)
≤ 5.0% (as palmitic)

MOISTURE & IMPURITIES
≤ 0.1%

IODINE VALUE (IV)
50–55

DOBI
≥ 2.5

MINIMUM ORDER (MOQ)
3,000 MT (vessel lot)

PACKAGING
Bulk vessel / shore tank

LEAD TIME
2–3 weeks from contract

INCOTERMS FOB · CFR · CIF HS CODE 1511.10



RBD palm olein

RSPO mass balance

Food

RSPO Mass Balance

ISO 22000

Halal (BPJPH)

RBD Palm Olein IV56 (RSPO MB)

Food-grade RBD palm olein IV 54–56 with RSPO mass balance certification, flexitank or vessel packaging from 500 MT.

FREE FATTY ACID (FFA)
≤ 0.1%

IODINE VALUE (IV)
54–56

CLOUD POINT
≤ 10°C

COLOUR (LOVIBOND)
≤ 3R (5¼")

MINIMUM ORDER (MOQ)
500 MT flexitank / 3,000 MT vessel

PACKAGING
Flexitank 20 ft / bulk vessel

LEAD TIME
2–3 weeks from contract

INCOTERMS FOB · CFR · CIF HS CODE 1511.90

Our products



RBD palm olein

RSPO segregated

Food

RSPO Segregated

ISO 22000

Halal (BPJPH)

RBD Palm Olein RSPO Segregated

RSPO segregated RBD palm olein IV 54–56 stuffed in dedicated flexitanks from 500 MT for brand-owner food programmes.

FREE FATTY ACID (FFA)
≤ 0.1%

IODINE VALUE (IV)
54–56

CLOUD POINT
≤ 10°C

COLOUR (LOVIBOND)
≤ 3R (5¼")

MINIMUM ORDER (MOQ)
500 MT flexitank

PACKAGING
Flexitank 20 ft

LEAD TIME
3–4 weeks from contract

INCOTERMS FOB · CFR · CIF HS CODE 1511.90



RBD palm stearin

Conventional

Oleochemical

ISO 22000

Halal (BPJPH)

RBD Palm Stearin

RBD palm stearin for oleochemical and food applications with IV ≤ 48 and melting point 42–48°C, bags or vessel bulk from 300 MT.

FREE FATTY ACID (FFA)
≤ 0.1%

IODINE VALUE (IV)
≤ 48

MELTING POINT
42–48°C

COLOUR (LOVIBOND)
≤ 3R (5¼")

MINIMUM ORDER (MOQ)
300 MT

PACKAGING
25 kg PP bags / bulk vessel

LEAD TIME
2–3 weeks from contract

INCOTERMS FOB · CFR · CIF HS CODE 1511.90

Our products



Palm kernel oil

ISCC EU

Food

ISCC EU

ISO 22000

Halal (BPJPH)

Refined Palm Kernel Oil (RPKO)

ISCC EU refined palm kernel oil with lauric content $\geq 48\%$ for food and oleochemical programmes, flexitank from 200 MT.

FREE FATTY ACID (FFA)
 $\leq 0.1\%$

IODINE VALUE (IV)
16–19

LAURIC CONTENT
 $\geq 48\%$

COLOUR (LOVIBOND)
 $\leq 1.5R (5\frac{1}{4})$

MINIMUM ORDER (MOQ)
200 MT flexitank

PACKAGING
Flexitank 20 ft / IBC

LEAD TIME
2–3 weeks from contract

INCOTERMS FOB · CFR · CIF HS CODE 1513.21



RBD palm olein

ISCC EU

Biodiesel

ISCC EU

ISO 22000

RBD Palm Olein ISCC EU (Biodiesel)

ISCC EU certified RBD palm olein IV 54–56 in 1,000 MT vessel lots for biodiesel and renewable fuel programmes.

FREE FATTY ACID (FFA)
 $\leq 0.1\%$

IODINE VALUE (IV)
54–56

CLOUD POINT
 $\leq 10^{\circ}\text{C}$

COLOUR (LOVIBOND)
 $\leq 3R (5\frac{1}{4})$

MINIMUM ORDER (MOQ)
1,000 MT vessel lot

PACKAGING
Bulk vessel / shore tank

LEAD TIME
3–4 weeks from contract

INCOTERMS FOB · CFR · CIF HS CODE 1511.90



"Consistent IV bands on olein and clean RSPO paperwork every vessel. The only Indonesian desk that answers at 07:00 Europe time."

PROCUREMENT MANAGER · EUROPEAN FOOD OIL BUYER

Export-ready, fully documented.

Every parcel leaves with complete paperwork, retained samples, and certificate scopes matched to the physical lot.

PRODUCT COMPARISON

	Crude Palm Oil (CPO)	RBD Palm Olein IV56 (RSPO MB)	RBD Palm Olein RSPO Segregated	RBD Palm Stearin	Refined Palm Kernel Oil (RPKO)	RBD Palm Olein ISCC EU (Biodiesel)
FREE FATTY ACID (FFA)	≤ 5.0% (as palmitic)	≤ 0.1%	≤ 0.1%	≤ 0.1%	≤ 0.1%	≤ 0.1%
IODINE VALUE (IV)	50–55	54–56	54–56	≤ 48	16–19	54–56
MINIMUM ORDER (MOQ)	3,000 MT (vessel lot)	500 MT flexitank / 3,000 MT vessel	500 MT flexitank	300 MT	200 MT flexitank	1,000 MT vessel lot
PACKAGING	Bulk vessel / shore tank	Flexitank 20 ft / bulk vessel	Flexitank 20 ft	25 kg PP bags / bulk vessel	Flexitank 20 ft / IBC	Bulk vessel / shore tank
LEAD TIME	2–3 weeks from contract	2–3 weeks from contract	3–4 weeks from contract	2–3 weeks from contract	2–3 weeks from contract	3–4 weeks from contract
CLOUD POINT	—	≤ 10°C	≤ 10°C	—	—	≤ 10°C
COLOUR (LOVIBOND)	—	≤ 3R (5¼")	≤ 3R (5¼")	≤ 3R (5¼")	≤ 1.5R (5¼")	≤ 3R (5¼")
HS CODE	1511.10	1511.90	1511.90	1511.90	1513.21	1511.90
INCOTERMS	FOB · CFR · CIF	FOB · CFR · CIF	FOB · CFR · CIF	FOB · CFR · CIF	FOB · CFR · CIF	FOB · CFR · CIF
CERTIFICATIONS	ISPO, Halal (BPJPH), ISO 22000	RSPO Mass Balance, ISO 22000, Halal (BPJPH)	RSPO Segregated, ISO 22000, Halal (BPJPH)	ISO 22000, Halal (BPJPH)	ISCC EU, ISO 22000, Halal (BPJPH)	ISCC EU, ISO 22000

Export-ready, fully documented.

INCLUDED WITH EVERY SHIPMENT

□ Commercial invoice & packing list

□ Bill of lading

□ Certificate of analysis

□ Certificate of origin

□ Weight and quality certificate

□ RSPO or ISCC declarations when ordered

CERTIFIED SUPPLY

RSPO

ISCC EU

ISPO

ISO 22000

Halal (BPJPH)

Eight years of export growth.

2018	Founded in Jakarta PT FoodHub Collective Indonesia registered in Jakarta Selatan; first RBD olein flexitank exports from Java refineries.
2020	RSPO programmes launched Segregated and mass balance olein lines added for European and Asian food manufacturers.
2022	ISCC EU biodiesel desk Vessel olein and PKO programmes certified to ISCC EU for biodiesel and lauric oleochemical buyers.
Today	Six SKU lines, three loading ports Around 180,000 MT annual throughput across CPO, olein, stearin, and PKO to 17 primary export markets.

Answers for first-time buyers.

Minimum orders, samples, shipping, payment, and certifications explained by our trading desk.

What minimum order volumes does Indonesia Palm publish for palm oil exports?

MOQs vary by product: crude palm oil starts at 3,000 MT vessel lots, food-grade RBD olein from 500 MT flexitank or 3,000 MT vessel, RSPO segregated olein from 500 MT flexitank, stearin from 300 MT, refined palm kernel oil from 200 MT flexitank, and ISCC biodiesel olein from 1,000 MT vessel. Partial flexitank programmes are available on qualified food lines.

Can new buyers request palm oil samples before signing a supply contract?

Yes. We courier 1 litre composite samples from the nominated refinery tank with certificate of analysis showing FFA, iodine value, colour, and cloud point or melting point as relevant. Sample costs credit against the first commercial parcel. Tell us your destination and certification scope so we draw from the correct tank allocation.

Which Indonesian ports does Indonesia Palm load palm oil from?

Primary loading points are Dumai for CPO and large vessel olein, Belawan for flexitank and bagged stearin on Malacca Strait routes, and Jakarta for RSPO segregated olein and refined palm kernel oil. We quote FOB, CFR, and CIF to major ports in South Asia, East Asia, the Middle East, and Europe.

What payment terms does Indonesia Palm offer on palm oil contracts?

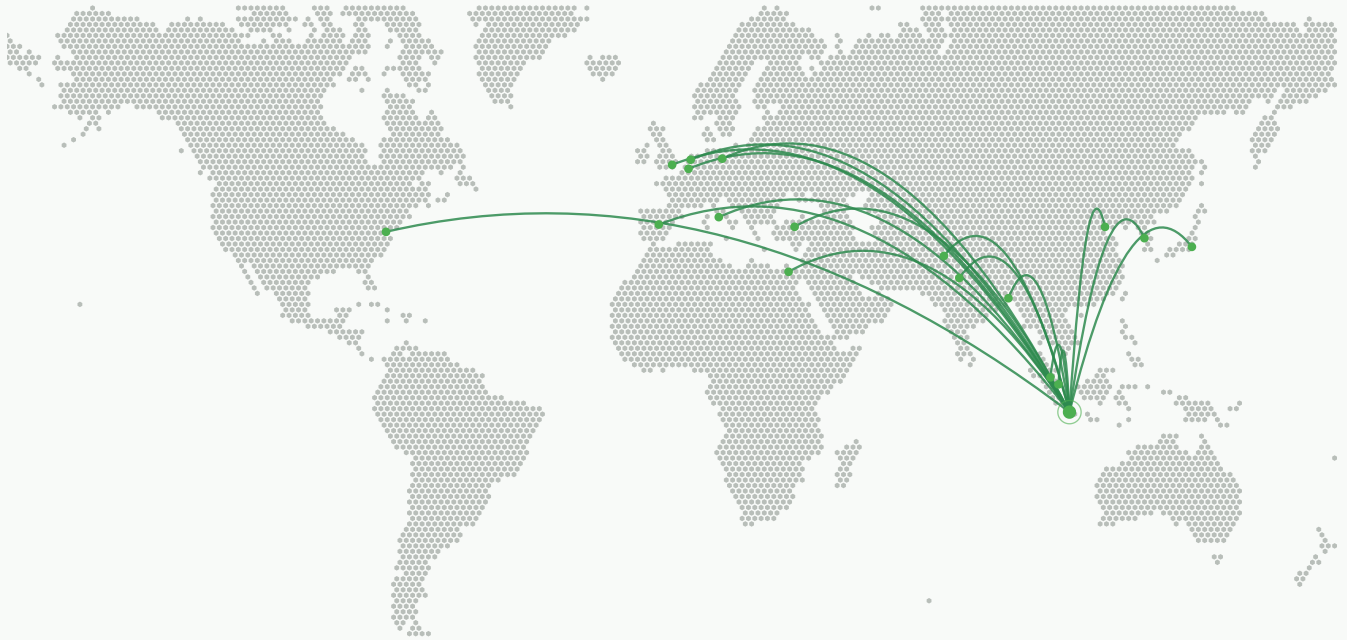
Standard terms are irrevocable letter of credit at sight or CAD against scanned shipping documents for first orders. Established buyers may move to open account or documentary terms after credit review. Proforma invoices state incoterms, loading port, specification band, and certificate scopes before you open LC.

Which sustainability certifications can Indonesia Palm attach to export lots?

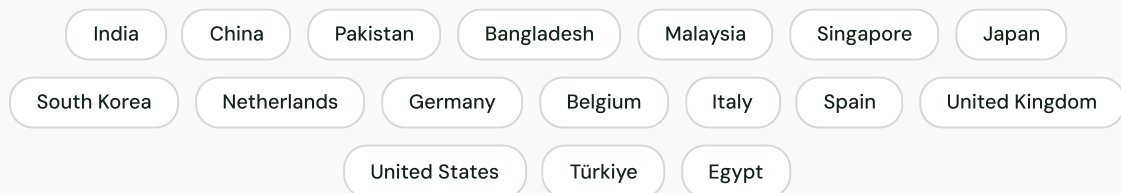
We supply RSPO segregated, RSPO mass balance, ISCC EU, ISPO, ISO 22000, and Halal (BPJPH) scopes matched to the physical parcel. Sustainability declarations, mill lists, and credit transfer records ship with RSPO and ISCC lines. Conventional tankage is available where certification is not required.

Where our palm oil ships.

From Jakarta we coordinate FOB, CFR, and CIF programmes to South Asia, East Asia, the Middle East, and Europe with certificate packs matched to each destination.



PRIMARY EXPORT DESTINATIONS



GET IN TOUCH

Tell us your volume and certification brief.

Share destination, incoterms, and whether you need flexitank, vessel, or bagged stearin.
We reply with tank allocation and indicative pricing within one business day.

EMAIL

sales@indonesia-palm.com

WHATSAPP

+62 851 2331 0014

PHONE

+62 851 2331 0014

OFFICE

PT FoodHub Collective Indonesia

Jl. Tb Simatupang Kav. 1, Pasar Minggu
Jakarta Selatan 12560, Indonesia

HOURS

Mon–Sat 09:00–18:00 WIB (Jakarta).



SCAN TO VISIT OUR WEBSITE

indonesia-palm.com